

September 3, 2008

TO: OUR VALUED CUSTOMERS

SUBJECT: ● INTRODUCTION OF THE NEW COLONY FITRIGHT 6L TOILET
 ● DISCONTINUATION OF THE CURRENT COLONY 6L TOILET

On behalf of American Standard I am pleased to announce the introduction and immediate availability of our new Line of Colony FitRight Low Consumption 6L toilets.

THE NEW COLONY FITRIGHT 6L TOILET

This latest addition to our growing line of Proven Performance High Efficiency Toilets is available in Elongated Right Height™, Elongated and Round Front models and features a siphon action jetted bowl, a fully glazed 2 inch trapway, a generous 9" x 8" water surface area, a 2" Pilot flush valve, a sanitary bar with three point tank stabilization, all backed by our 2 year warranty Colony FitRight Toilets are available lined and unlined in White, Bone and Linen.



10" rough tanks will be available in Q1 2009.

UPC CODES:

MATERIAL	DESCRIPTION	UPC CODES
3189016.020	FITRIGHT ELONGATED BOWL WHT	033056697962
3189016.021	FITRIGHT ELONGATED BOWL BON	033056697979
3189016.222	FITRIGHT ELONGATED BOWL LIN	033056697986
3190016.020	FITRIGHT RF BOWL WHT	033056697993
3190016.021	FITRIGHT RF BOWL BON	033056698006
3190016.222	FITRIGHT RF BOWL LIN	033056698013
3191016.020	FITRIGHT RIGHT HEIGHT ELONGATED BOWL WHT	033056698020
3191016.021	FITRIGHT RIGHT HEIGHT ELONGATED BOWL BON	033056098037
3191016.222	FITRIGHT RIGHT HEIGHT ELONGATED BOWL LIN	033056098044
4003016.020	FITRIGHT TANK 12" 1.6 GPF WHT	033056697931
4003016.021	FITRIGHT TANK 12" 1.6 GPF BON	033056697948
4003016.222	FITRIGHT TANK 12" 1.6 GPF LIN	033056697955
4003500.020	FITRIGHT TANK 12" 1.6GPFW/LINER WHT	033056706534
4003500.021	FITRIGHT TANK 12" 1.6GPFW/LINER BON	033056706541
4003500.222	FITRIGHT TANK 12" 1.6GPFW/LINER LIN	033056706558
4003800.020	FITRIGHT TANK 12" 1.6GPFW/RH TRIP WHT	033056706572
4003800.021	FITRIGHT TANK 12" 1.6GPFW/RH TRIP BON	033056706589
4003800.222	FITRIGHT TANK 12" 1.6GPFW/RH TRIP LIN	033056706596

IMMEDIATE DISCONTINUATION OF THE CURRENT COLONY TOILET LINE

Please note that, **effective immediately**, the new Colony FitRight Toilet Line replaces our current Colony Toilets.

DISCONTINUED			REPLACEMENT	
3338012.020	COLONY BOWL RF 1.6 GPF WHT	3190016.020	FITRIGHT RF BOWL WHT	
3338012.021	COLONY BOWL RF 1.6 GPF BON	3190016.021	FITRIGHT RF BOWL BON	
3338012.222	COLONY BOWL RF 1.6 GPF LIN	3190016.222	FITRIGHT RF BOWL LIN	
3344017.020	COLONY EL BOWL 1.6 GPF WHT	3189016.020	FITRIGHT EL BOWL WHT	
3344017.021	COLONY EL BOWL 1.6 GPF BON	3189016.021	FITRIGHT EL BOWL BON	
3344017.222	COLONY EL BOWL 1.6 GPF LIN	3189016.222	FITRIGHT EL BOWL LIN	
3370016.020	COLONY RH EL BOWL WHT	3191016.020	FITRIGHT EL RH BOWL WHT	
4392016.020	COLONY TANK 1.6 GPF WHT	4003016.020	FITRIGHT TANK 12" 1.6 GPF WHT	
4392016.021	COLONY TANK 1.6 GPF BON	4003016.021	FITRIGHT TANK 12" 1.6 GPF BON	
4392016.222	COLONY TANK 1.6 GPF LIN	4003016.222	FITRIGHT TANK 12" 1.6 GPF LIN	
4392062.020	SONOMA TANK 6L WHT	4003016.020	FITRIGHT TANK 12" 1.6 GPF WHT	
4392062.021	SONOMA TANK 6L BONE	4003016.021	FITRIGHT TANK 12" 1.6 GPF BON	
4392062.222	SONOMA TANK 6L LINEN	4003016.222	FITRIGHT TANK 12" 1.6 GPF LIN	
4392500.020	COLONY TANK 1.6 GPF AQUAGUARD LINER WHT	4003500.020	FITRIGHT TANK 12" 1.6GPFW/LINER WHT	
4392500.021	COLONY TANK 1.6 GPF AQUAGUARD LINER BON	4003500.021	FITRIGHT TANK 12" 1.6GPFW/LINER BON	
4392500.222	COLONY TANK 1.6 GPF AQUAGUARD LINER LIN	4003500.222	FITRIGHT TANK 12" 1.6GPFW/LINER LIN	
4392562.020	SONOMA TANK 6L W/LINER WHT	4003500.020	FITRIGHT TANK 12" 1.6GPFW/LINER WHT	
4392562.021	SONOMA TANK 6L W/LINER BONE	4003500.021	FITRIGHT TANK 12" 1.6GPFW/LINER BON	
4392562.222	SONOMA TANK 6L W/LINER LINEN	4003500.222	FITRIGHT TANK 12" 1.6GPFW/LINER LIN	
4310016.020	COLONY TANK 1.6 GPF 10" WHT	4006016.020	FITRIGHT TANK 10" 1.6 GPF WHT	
4310016.021	COLONY TANK 1.6 GPF 10" BON	4006016.021	FITRIGHT TANK 10" 1.6 GPF BON	
4310016.222	COLONY TANK 1.6 GPF 10" LIN	4006016.222	FITRIGHT TANK 10" 1.6 GPF LIN	
4314016.020	COLONY TANK 1.6 GPF 14" WHT	No replacement		
4314016.021	COLONY TANK 1.6 GPF 14" BON	No replacement		
4314016.222	COLONY TANK 1.6 GPF 14" LIN	No replacement		

Please retain the attached product price sheets for the new Colony FitRight Toilets in your current American Standard Catalogue for future reference. Your American Standard Sales Representative will be contacting you shortly to review the new Colony FitRight and to assist you in placing initial stocking orders.

On behalf of everyone at American Standard I would like to take this opportunity to thank you for your continued support of our products and services







Yours truly,





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Low Consumption (1.3 gpf/6.0Lpf) Toilets

Two-Piece Toilets Vitreous China	FIXTURE NO.	DESCRIPTION	WEIGHT	PTS.	CU. FT/ CTN PLT QTY	LIST PRICE		AVAILABLE COLOURS	
						020 WHITE	COLOUR		
 		<ul style="list-style-type: none"> • Toilet, less seat • 12" (305mm) rough • 16-1/2" rim height for accessible application • Elongated siphon action jetted bowl • Fully glazed 2" trapway • Generous 9" x 8" water surface area • Closed-coupled tank with flat tank lid for superior storage • 2" Flapper Flush Valve • Colour matched plastic trip lever • Sanitary bar with three point tank stabilization • Two colour-matched bolt caps • 100% factory flush tested • 2 year warranty 						020 White 021 Bone 222 Linen	
		2437 012	• RIGHT HEIGHT™ ELONGATED				285.00	351.00	
		2437 500	• RIGHT HEIGHT™ ELONGATED WITH LINED TANK				307.00	373.00	
			<p>Nominal Dimensions: 27-1/2" x 18" x 30-5/8" (699 x 457 x 778mm)</p> <p>Separate Component Parts:</p>						
		3191 016	• Right Height™ Elongated bowl with two (2) bolt caps	22.8 kg (50.4 lbs)	1.4	4.0 18	182.00	224.00	
		4003 016	• Tank complete with coupling components and tank trim	13.1 kg (29 lbs)	1.0	1.5 30	103.00	127.00	
		4003 500	• Lined Tank complete with coupling components and tank trim	13.1 kg (30 lbs)	1.0	1.5 30	125.00	149.00	
		735129-400	• Tank cover (specify colour)				35.00	42.00	
		 047192 XXX0A	• Trip Lever (specify colour)				6.87	6.87 10.16 27.60	
			See B147-148 for seat options						
		When installed, top of seat is 17" to 19" (432mm to 483mm) from the finished floor							
								<p>FINISHES</p> <p>002 Polished Chrome 099 Polished Brass</p>	

Low Consumption (1.3 gpf/6.0Lpf) Toilets

Two-Piece Toilets Vitreous China	FIXTURE NO.	DESCRIPTION	WEIGHT	PTS.	CU. FT/ CIN PLT QTY	LIST PRICE		AVAILABLE COLOURS
						020 WHITE		
<p>FitRight ELONGATED and ROUND FRONT TOILET</p> <p>NEW</p>  <p>Elongated</p> <p>NEW</p>  <p>Round Front</p>		<ul style="list-style-type: none"> • Toilet, less seat • 12" (305mm) rough • Fully glazed 2" trapway • Generous 9" x 8" water surface area • Closed-coupled tank with flat tank lid for superior storage • 2" Flapper Flush Valve • Colour matched plastic trip lever • Sanitary bar with three point tank stabilization • Two colour-matched bolt caps • 100% factory flush tested • 2 year warranty 						020 White 021 Bone 222 Linen
	2435 012	• ELONGATED				261.00	322.00	
	2435 500	• ELONGATED TOILET WITH LINED TANK Nominal Dimensions: 30-1/4" x 17-1/4" x 28-7/8" (768 x 438 x 733mm)				283.00	344.00	
	2436 012	• ROUND FRONT				216.00	266.00	
	2436 500	• ROUND FRONT TOILET WITH LINED TANK Nominal Dimensions: 28-1/4" x 17-1/4" x 28-7/8" (718 x 438 x 733mm)				238.00	288.00	
	3189 016	Separate Component Parts: • Elongated bowl with two (2) bolt caps	26 kg (57.4 lbs)	1.7	3.7 18	158.00	195.00	
	3190 016	• Round Front bowl with two (2) bolt caps	24.5 kg (54 lbs)	1.4	3.9 18	113.00	139.00	
	4003 016	• Tank complete with coupling components and tank trim	13.6 kg (30 lbs)	0.8	1.8 30	103.00	127.00	
	4003 500	• Lined Tank complete with coupling components and tank trim	13.6 kg (30 lbs)	0.8	1.8 30	125.00	149.00	
	735129-400	• Tank cover (specify colour)				35.00	42.00	
▷ 047192 XXX0A	• Trip Lever (specify colour)				6.87	6.87 10.16 27.60		
	See B147-148 for seat options							
								FINISHES 002 Polished Chrome 099 Polished Brass